

Vendor Credentialing

Or how the Jimmy Saville enquiry is going to change the NHS.

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The Starting Point

- *“...anyone who is invited into Hospitals or areas of clinical care in an advisory capacity is bound by the same legal and ethical obligations as those employed within the NHS”.*
- *Department of Health, Confidentiality: NHS Code of Practice, July 2003.*

So how many reps are there?

For example, in one of the major UK teaching hospitals there are in excess of twelve thousand company representatives present in patient care areas every year. In the wider context there are 155 acute trusts in England and 14 Health Boards in Scotland.

Anne Rhodes 2015. Published on Barema website.

And what about consent?



The screenshot shows the top navigation bar of the Daily Record website. It includes links for BINGO, HOROSCOPES, CASINO, OPINION, BUYSELL, FLIGHTS, DATING, FIND A BUSINESS, JOBS, and ADVERTISE. There are also social media icons for Facebook, Twitter, and Google+, along with a search icon and buttons for Login and Register. Below the navigation bar, there are three main promotional banners: one for mobile apps, one for the Daily Record and Sunday Mail, and one for scotcareers. A secondary navigation bar lists categories like Most read, News, Politics, Football, Sport, TV & Celebs, Life & Style, Scotland Now, and In Your Area. A trending section highlights events like HALLOWEEN 2016, X FACTOR 2016, and STRICTLY COME DANCING 2016. At the bottom of the header, there are links for Property, Business, Motoring, and Travel.

[News](#) [Scottish News](#) [Mesh surgery scandal](#)

Patients in disbelief as mesh company sales reps were allowed in theatre while surgeons carried out intimate operations

09:35, 22 MAR 2015 | UPDATED 09:36, 22 MAR 2015 | BY MARION SCOTT

IT has been revealed that sales reps have been present during controversial mesh implant surgery, leading to questions over whether or not patients had given their consent.



Choose a sofa
to suit your style

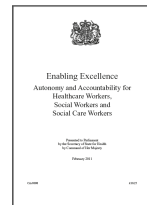
Drivers of credentialing professional registration



Openness and transparency

Patient safety & assurance

Managing conflicts of interest in the context of the regulatory framework for professionals



PSA has oversight of all registers – both statutory (eg GMC, NMC) and voluntary

The journey so far

- **Aug 2014:** NHS England announced a review into how life sciences industry personnel are authorised to access primary and secondary care settings – a process referred to as ‘credentialing’.

“This review will enable us to identify good practice that can be used to inform a set of principles and standards that NHS organisations will be encouraged to use and adopt, making it easier for them to work with industry.”

Prof Sir Bruce Keogh,
NHS England Medical Director

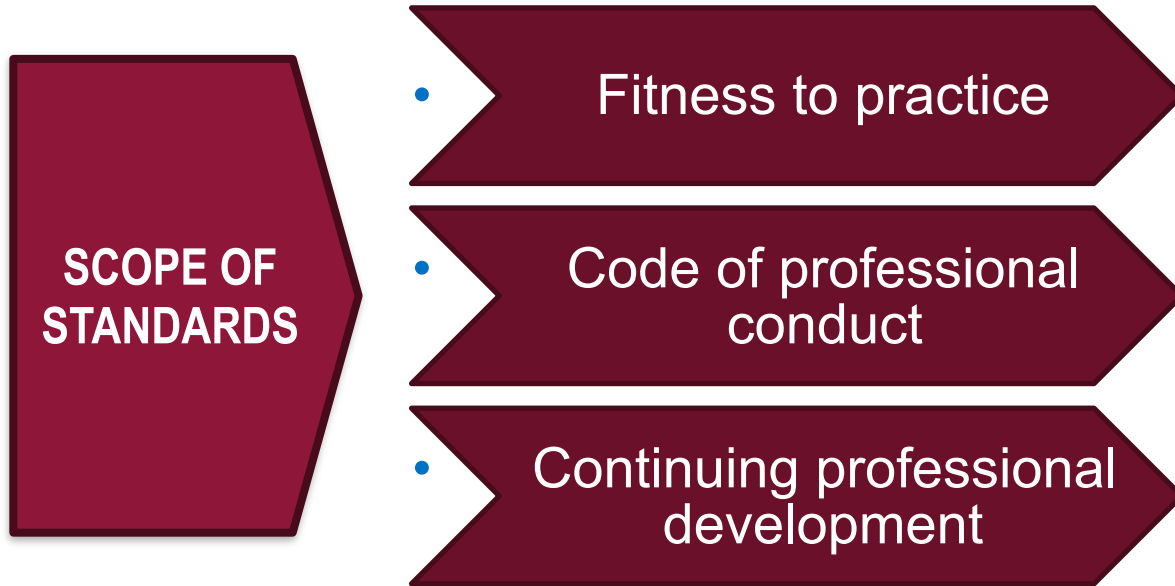


The Register

- The Life Science Industry (LSI) register will provide a national database for Life Sciences sector staff who interact directly with the NHS front-line staff and/ or patients. This will include provider organisations and CCGs.
- The LSI register aims to be Professional Standards Authority accredited, to promote **patient safety** and provide **assurance for NHS organisations**

Steering Group Members:





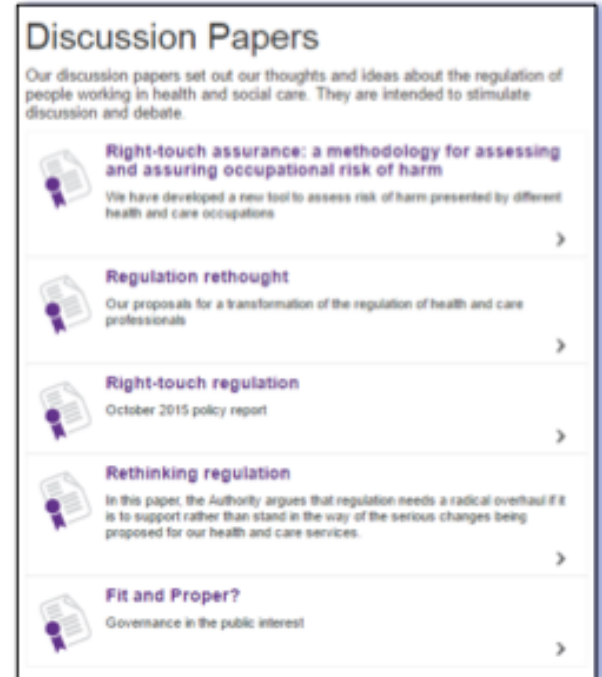
- The core skills component of the standards will be based on those expected for NHS employees at healthcare assistant grade, including information governance.

Work to date

- Draft standards and register rules written
- Engagement across industry – staff from all backgrounds
- Academy for Healthcare Science providing technical solution and assurance for the register
- Application delivered to Professional Standards Authority who are going to champion this project due to its benefits to patients.
- Investigating options for training provision
 - work progressing on how this will be delivered & quantifying benefits

What is the Professional Standards Authority?

The Professional Standards Authority for Health and Social Care promotes the health, safety and wellbeing of patients, service users and the public by raising standards of regulation and voluntary registration of people working in health and care. It is an independent body, accountable to the UK Parliament.



The screenshot shows a webpage titled "Discussion Papers". Below the title is a brief introduction: "Our discussion papers set out our thoughts and ideas about the regulation of people working in health and social care. They are intended to stimulate discussion and debate." The page lists five papers, each with a document icon, a title, a short description, and a right-pointing arrow:

- Right-touch assurance: a methodology for assessing and assuring occupational risk of harm**
We have developed a new tool to assess risk of harm presented by different health and care occupations
- Regulation rethought**
Our proposals for a transformation of the regulation of health and care professionals
- Right-touch regulation**
October 2015 policy report
- Rethinking regulation**
In this paper, the Authority argues that regulation needs a radical overhaul if it is to support rather than stand in the way of the serious changes being proposed for our health and care services.
- Fit and Proper?**
Governance in the public interest

Levels of Access

- Tier 1 No interaction with patients or relatives.
- Tier 2 Possible interaction with patients or relatives in areas where no invasive procedures are taking place.
- Tier 3 Possible interaction with patients or relatives in areas where invasive procedures are taking place.

Overview of training requirements.

	'Non-clinical' setting (Tier 1)	'Clinical' setting (Tier 2)	'High risk' setting (Tier 3)
DBS	<ul style="list-style-type: none"> • None 	<ul style="list-style-type: none"> • Standard (only if patient interaction) 	<ul style="list-style-type: none"> • Standard
Health Status	<ul style="list-style-type: none"> • Recommended immunisations: Seasonal flu 	<ul style="list-style-type: none"> • Recommended immunisations: TB, tetanus, polio, Seasonal flu, MMR 	<ul style="list-style-type: none"> • Recommended immunisations: TB, tetanus, polio, Seasonal flu, MMR • Hep B mandatory in specific circumstances
Training	<ul style="list-style-type: none"> • Basic Package • Legal Package 	<ul style="list-style-type: none"> • Basic Package • Legal Package • Clinical Package 	<ul style="list-style-type: none"> • Basic Package • Legal Package • Clinical Package • Critical Care Package

Training packages.

Basic package: Working in the NHS, Code of Best Practice, product/application

Legal package: Bribery Act/"Sunshine" rules, Procurement Rules, Competition laws

Clinical package: infection control, patient safety, Information Governance including Patient Confidentiality

Critical Care package: theatre access training and/or critical care access and/or paediatrics as appropriate

Who does what?



- Provide appropriately trained staff
- Maintain high standards of conduct
- Register staff on LSI register



- Check visitor LSI register status
- Manage visit criteria
- Make staff and visitors aware of procedures

The next steps

- Rollout across the NHS
- Appointments
- Registry ID
- Central database of all free equipment samples dropped off within a Trust
- Changes to consent forms

Any questions?